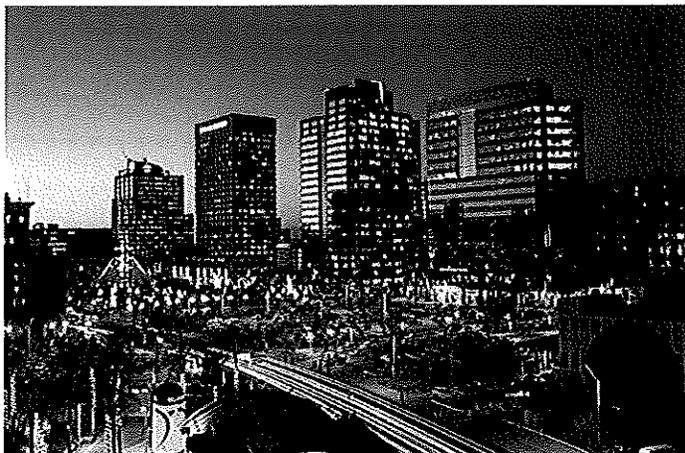




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About



Established in 1888 and representing 2,600 businesses, the Greater Phoenix Chamber of Commerce is Arizona's largest and best-established business organization. Membership in the Greater Phoenix Chamber of Commerce brings a wealth of opportunities for networking, exposure and saving money, as well as influence with local, state and federal lawmakers.

Our Vision

The Greater Phoenix Chamber of Commerce will be recognized as the most respected, collaborative and influential member-driven business association in Arizona.

Our Mission

The Greater Phoenix Chamber of Commerce pursues and promotes a free market, thriving community and economic prosperity for all Chamber members through advocacy, programs, events and services.

Our Strategic Objectives

- **Membership:** Provide programs, events and services that support our members in growing and cultivating their business.
- **Public Affairs:** Advocate on behalf of members at the Arizona state capitol and in local government, and provide effective leadership that enables collaborative efforts with other business organizations.
- **Organization:** Establish and maintain a membership-based organization that supports the execution of our mission, is financially stable and serves as an example of good business practices in the community.

Our People

The Chamber's [Board of Directors \(about:board-directors\)](#) includes representatives from many of the Valley's most influential companies of all sizes. Our [staff \(contact:st\)](#) of dedicated professionals works tirelessly to present programs, events and other offerings that provide value to our members.

Our Results

"Over the past four years, our relationship with the Greater Phoenix Chamber directly or indirectly has generated over \$150,000 in commission revenue, a significant portion of our total revenue. There is no question that we have earned a substantial return on our investment. The Greater Phoenix Chamber of Commerce does make a difference for small business owners."

Chris Keune, Rim 2 Rim Benefits

"If you're just surviving, you're going under. If you're thriving, you're going to expose yourself. The Chamber is one of the great ways to get involved and build relationships. There are people there who are just like us, which is great."

Marlo Lepore, Arizona Air Boutique

"Chamber membership gives us legitimacy and shows we're supporting the Greater Phoenix area. It gives us the basis to do more business because of networking with fellow Chamber members. It gives us a better connection to the community."

Rick Dircks, Dircks Moving & Storage



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FAQ

Frequently Asked Questions:

What is the Chamber and what does it do?

Established in 1888, the Greater Phoenix Chamber of Commerce is the most-established business organization in the Valley, made up of 2,600 members representing businesses of all sizes. The Chamber's mission is to keep its members informed, connected and prosperous by offering a wide range of professional development programs and networking events and by engaging with our elected officials.

Why would I need to join the Chamber?

Now, more than ever, building substantive relationships is crucial to sustaining and growing your business. The Chamber provides opportunities on a daily basis for you to meet new contacts, whether it's at a business breakfast or a professional development event. There are plenty of opportunities that fit your schedule. If you're interested in finding out more information about the Chamber, please contact Business Development Director Debbie Drotar at 602.495.6483 or ddrotar@phoenixchamber.com (<mailto:ddrotar%40phoenixchamber.com>).

Who are the members of the Chamber?

Our 2,900 members range from single-person shops to corporations with thousands of employees. We have members who have just started their business and members who have been in business for more than a century. If you're looking for advice on how to grow your business or transition it to the next generation in your family, the Chamber has members who will be there to support you.

What does it cost?

Membership dues correlate with the size of your company. Please contact the Chamber at 602.495.2195 or email us at info@phoenixchamber.com (<mailto:info%40phoenixchamber.com>) to be put in contact with a Business Development Executive.

What types of programs does the Chamber offer?

The Chamber offers a wide variety of programs for our members, most of which are included in the cost of your membership. We offer professional development seminars for women in business and young professionals, as well as a series we call "Chamber Institute" which focuses on the fundamentals of your business from finance to marketing.

How can I register for an event?

You can register for all our events and member programs at www.phoenixchamber.com (<http://www.phoenixchamber.com>).

What types of sponsorship opportunities are available at the Chamber?

There are a variety of sponsorship opportunities available through the Chamber -- everything from presenting sponsor of a major event like the IMPACT or ATHENA Awards to sponsoring a mixer, luncheon or networking event. If you're interested in learning more about sponsorship, please contact Community Relations Director Katie Campana at 602.495.6480 or kcampana@phoenixchamber.com (<mailto:kcampana%40phoenixchamber.com>).

How can my company get exposure through the Chamber?

There are many great ways to get exposure from the Chamber. First, get active! The Chamber is about meeting new people and building relationships for you and your business. Make a goal to attend one event a week. Second, sponsor an event or a member program, and expose your brand to thousands of new eyeballs. Third, promote your brand through our online member directory and offer a special discount to our members and the community. To round out the top five, think about the Chamber as an extension of your marketing plan. Purchase space in our weekly email reaching close to 4,000 members of the community or purchase advertising on our website with over 10,000 visits monthly.

Can I offer a special discount to Chamber members?

Yes, you can. Please contact Whitney Murrey at 602.495.6472 or wmurrey@phoenixchamber.com (<mailto:wmurrey%40phoenixchamber.com>) if you'd like to promote a special offer to the Chamber's members.

What type of Business Development programs does the Chamber offer?

One of our most successful business development programs is BidSource, a program that connects businesses with government contracts. Chamber members can join BidSource for \$150 -- less than half the non-member cost of \$300. For more information, please contact Claudia Whitehead at 602.495.6492 or cwhitehead@phoenixchamber.com (<mailto:cwhitehead%40phoenixchamber.com>).

Can any member get involved with the Chamber's Public Affairs efforts?

Yes, any member of the Chamber can get involved with the Chamber's Public Affairs efforts. We have six issue committees focusing on public policy concerns from water to education. Also, our Public Affairs Committee meets twice a month and is open to all members. The committee is responsible for submitting public policy recommendations to the Chamber's Board of Directors. If you'd like to learn more about our efforts, please contact Vice President of Public Affairs and Economic Development Chad Heinrich at 602.495.6474 or chheinrich@phoenixchamber.com (<mailto:chheinrich%40phoenixchamber.com>).

Does the Chamber offer any money-saving programs?

The Chamber offers a variety of discounts on items from home insurance to our newly-launched Valley of the